STATE OF CALIFORNIA — DEPARTMENT OF FINANCE ECONOMIC AND FISCAL IMPACT STATEMENT

(REGULATIONS AND ORDERS) STD. 399 (REV. 12/2008)

See SAM Section 6601 - 6616 for Instructions and Code Citations

DEPARTMENT NAME	· CONTACT PERSON	 	TELEPHONE NUMBER			
CalPERS	Veronica Mora		9167950713			
DESCRIPTIVE TITLE FROM NOTICE REGISTER OR I Disclosure of Placement Agent Fees			NOTICE FILE NUMBER Z 2010-0323-04			
ECONOMIC IMPACT STATEMENT						
A. ESTIMATED PRIVATE SECTOR COST IMPACTS (Include calculations and assumptions in the rulemaking record.)						
Check the appropriate box(es) below to	indicate whether this regulation:					
a. Impacts businesses and/or	employees	e. Imposes rep	porting requirements			
b. Impacts small businesses	·	f. Imposes prescriptive instead of performance				
c. Impacts jobs or occupation	s	g. Impacts individuals				
d. Impacts California competi	tiveness		above (Explain below. Complete the ct Statement as appropriate.)			
h. (cont.) Does not impact small businesses as that term is defined in Govt. Sec. 11342.610						
(If any box in Items 1 a through g is checked, complete this Economic Impact Statement.)						
2. Enter the total number of businesses in	mpacted: 500-1000 Describe	the types of businesses (I	nclude nonprofits.): Investment Advisors;			
private equity, hedge fund, real estate fund advisors; and placement agents.						
Enter the number or percentage of total	ll businesses impacted that are small b	usinesses: 0				
3. Enter the number of businesses that will be created: None eliminated: None						
Explain:	· · · · · · · · · · · · · · · · · · ·		•			
4. Indicate the geographic extent of impacts: ✓ Statewide Local or regional (List areas.):						
		, , , , , , , , , , , , , , , , , , ,				
•		<u>,</u>				
5. Enter the number of jobs created: None or eliminated: None Describe the types of jobs or occupations impacted:						
Will the regulation affect the ability of C	California businesses to compete with c	ther states by making it m	ore costly to produce goods or services here?			
Yes ✓ No	If yes, explain briefly:	,				
	, ,					
B. ESTIMATED COSTS (Include calculation	ons and assumptions in the rulemaking	g record.)				
What are the total statewide dollar cost	s that businesses and individuals may	incur to comply with this re	gulation over its lifetime? \$			
a. Initial costs for a small business: \$_	Annual o	engoing costs: \$	Years:			
b. Initial costs for a typical business: \$	Annual c	engoing costs: \$	Years:			
c. Initial costs for an individual: \$	Annual c	ngoing costs: \$	Years:			
d. Describe other economic costs that	may occur: Minimal reporting star	ndards required should	be able to be absorbed			
by existing personnel of managers						

ECONOMIC AND FISCAL IMPACT STATEMENT cont. (STD. 399, Rev. 12/2008)

	nter the share of total costs for e	ach industry:	
		osts a typical business may incur to comply with these requirements. (Include rwork, whether or not the paperwork must be submitted.): \$	the dollar
Will this regulation directly impact ho number of units:	ousing costs? Yes	No If yes, enter the annual dollar cost per housing unit:	and the
Are there comparable Federal regulations:	tions? Yes V No	Explain the need for State regulation given the existence or absence of F	ederal
Enter any additional costs to busines	sses and/or individuals that may	be due to State - Federal differences: \$	-M
C. ESTIMATED BENEFITS (Estimation	of the dollar value of benefits is	not specifically required by rulemaking law, but encouraged.)	
Briefly summarize the benefits that m	nay result from this regulation an	d who will benefit: Increased transparency to the investment decision	1-
making process; increase confid	lence in the process; reduce	conflicts of interests read and perceived; ensure that CalPERS	
investment decisions are consist	tent with investment policy a	and fiduciary responsibilities to the benefit of taxpayers.	
2. Are the benefits the result of: Explain: Placement Agent Policy		ts, or goals developed by the agency based on broad statutory authority. 7513.85	y?
3. What are the total statewide benefits	-	ime? \$assumptions in the rulemaking record. Estimation of the dollar value of benefi	<u> </u>
		and a supplied to the state of the supplied to	ts is not
			ts is not
specifically required by rulemaking law, 1. List alternatives considered and desc	but encouraged.) cribe them below. If no alternativ	res were considered, explain why not:	ts is not
specifically required by rulemaking law,	but encouraged.) cribe them below. If no alternativ	res were considered, explain why not:	ts is not
specifically required by rulemaking law, 1. List alternatives considered and desc	but encouraged.) cribe them below. If no alternativ	res were considered, explain why not:	ts is not
specifically required by rulemaking law, 1. List alternatives considered and desc Placement Agent Policy require	but encouraged.) cribe them below. If no alternatived by Govt. Code Sec. 7513.	res were considered, explain why not:85	ts is not
specifically required by rulemaking law, 1. List alternatives considered and desc Placement Agent Policy require	but encouraged.) cribe them below. If no alternatived by Govt. Code Sec. 7513.	res were considered, explain why not: 85 n and each alternative considered:	ts is not
Specifically required by rulemaking law, List alternatives considered and descent Placement Agent Policy require Summarize the total statewide costs a	but encouraged.) cribe them below. If no alternatived by Govt. Code Sec. 7513.	res were considered, explain why not: 85 n and each alternative considered: Cost: \$	ts is not
specifically required by rulemaking law, 1. List alternatives considered and desc Placement Agent Policy require 2. Summarize the total statewide costs a	but encouraged.) cribe them below. If no alternatived by Govt. Code Sec. 7513. and benefits from this regulation Benefit: \$	res were considered, explain why not: 85 n and each alternative considered: Cost: \$	ts is not
specifically required by rulemaking law, 1. List alternatives considered and described Placement Agent Policy require 2. Summarize the total statewide costs and Regulation: Alternative 1: Alternative 2:	but encouraged.) cribe them below. If no alternative dots by Govt. Code Sec. 7513. and benefits from this regulation Benefit: \$ Benefit: \$ Benefit: \$	res were considered, explain why not: 85 n and each alternative considered: Cost: \$ Cost: \$	
2. Summarize the total statewide costs a Regulation: Alternative 1: Alternative 2: 3. Briefly discuss any quantification issue	but encouraged.) cribe them below. If no alternative dots by Govt. Code Sec. 7513. and benefits from this regulation Benefit: \$ Benefit: \$ Benefit: \$	res were considered, explain why not: 85 and each alternative considered: Cost: \$ Cost: \$ Cost: \$ Trison of estimated costs and benefits for this regulation or alternatives:	
2. Summarize the total statewide costs a Regulation: Alternative 1: Alternative 2: 3. Briefly discuss any quantification issue	but encouraged.) cribe them below. If no alternative dots by Govt. Code Sec. 7513. and benefits from this regulation Benefit: \$	res were considered, explain why not: 85 and each alternative considered: Cost: \$ Cost: \$ Cost: \$ Cost: \$ In and each alternative considered: Cost: \$ Cost:	
2. Summarize the total statewide costs a Regulation: Alternative 1: Alternative 2: 3. Briefly discuss any quantification issu 4. Rulemaking law requires agencies to	but encouraged.) cribe them below. If no alternative doby Govt. Code Sec. 7513. and benefits from this regulation Benefit: \$ Benefit: \$ Benefit: \$ ues that are relevant to a compa	res were considered, explain why not: 85 and each alternative considered: Cost: \$ Cost: \$ Cost: \$ Trison of estimated costs and benefits for this regulation or alternatives:	
specifically required by rulemaking law, 1. List alternatives considered and descended Placement Agent Policy require 2. Summarize the total statewide costs and Regulation: Alternative 1: Alternative 2: 3. Briefly discuss any quantification issued. 4. Rulemaking law requires agencies to equipment, or prescribes specific actives.	but encouraged.) cribe them below. If no alternative doby Govt. Code Sec. 7513. and benefits from this regulation Benefit: \$ Benefit: \$ Benefit: \$ ues that are relevant to a compato consider performance standar tions or procedures. Were performance to consider performance standar tions or procedures.	res were considered, explain why not: 85 and each alternative considered: Cost: \$ Cost: \$ Cost: \$ Trison of estimated costs and benefits for this regulation or alternatives: Trison of estimated costs and benefits for this regulation or alternatives:	s or

ECONOMIC AND FISCAL IMPACT STATEMENT cont. (STD. 399, Rev. 12/2008)

1. Will t	the estimated cos	ts of this regulation to Calif	ornia business enterprises ex	ceed \$10 million? Yes	No (If No, skip the rest of this section.)
	•	-	rnative, or combination of alte	rnatives, for which a cost-effectivene	ss analysis was performed:
3. For t	the regulation, an	d each alternative iust desc	ribed, enter the estimated total	al cost and overall cost-effectiveness	ratio:
	gulation:	•		Cost-effectiveness ratio: \$	
•	rnative 1:			Cost-effectiveness ratio: \$	
Alte	rnative 2:	\$		Cost-effectiveness ratio: \$	
					· ·
			FISCAL IMPAC	T STATEMENT	
	CAL EFFECT ON nd two subsequer		ndicate appropriate boxes1 th	nrough 6 and attach calculations and	assumptions of fiscal impact for the current
				urrent State Fiscal Year which are rei) et seq. of the Government Code. Fu	
	a. is provi	ded in	, Budget Act of	or Chapter	, Statutes of
	b. will be	requested in the(Gove	rnor's Budget for appropriation in Buc	lget Act of
	Section 6 of Artic		onstitution and Sections 17500	et seq. of the Government Code be	reimbursable by the State pursuant to cause this regulation:
	<u> </u>				
		•			•
			ole of this State expressed in t	vsvs.	at the
	election		no or time otate oxpressed in t		(DATE)
,	☐ d is issue	d only in response to a spec	rific request from the		
	u. 13 13 00 00 1	2 only in response to a spec	mio request nom the	•	/are the only local entity(s) affected;
	e. will be	fully financed from the		(FEES, REVENUE, ETC.)	authorized by Section
			of the		Code;
	f. provide	s for savings to each affect		hich will, at a minimum, offset any add	
	g. creates	, eliminates, or changes the	e penalty for a new crime or in	fraction contained in	·
<u> </u>	Savings of appr	oximately \$	annually.		,
\Box ₄	No additional co	sete or eavings because this	regulation makes only techni	cal, non-substantive or clarifying char	naes to current law regulations

ECONOMIC AND FISCAL IMPACT STATEMENT cont. (STD. 399, Rev. 12/2008)

5. No fiscal impact exists because this regulation does not affect	ct any local entity or program.				
6. Other.					
B. FISCAL EFFECT ON STATE GOVERNMENT (Indicate appropriate boxes 1 through 4 and attach calculations and assumptions of fiscal impact for the current year and two subsequent Fiscal Years.)					
1 . Additional expenditures of approximately \$	in the current State Fiscal Year. It is anticipated that State agencies will:				
a. be able to absorb these additional costs within their	existing budgets and resources.				
b. request an increase in the currently authorized budg	jet level for thefiscal year.				
2. Savings of approximately \$ in the	e current State Fiscal Year.				
3. No fiscal impact exists because this regulation does not affect	ct any State agency or program.				
4. Other.	4. Other.				
C. FISCAL EFFECT ON FEDERAL FUNDING OF STATE PROGRAMS (Indicate appropriate boxes1 through 4 and attach calculations and assumptions of fiscal impact for the current year and two subsequent Fiscal Years.)					
•					
1 . Additional expenditures of approximately \$	in the current State Fiscal Year.				
2. Savings of of approximately \$ in the current State Fiscal Year.					
3. No fiscal impact exists because this regulation does not affect any federally funded State agency or program.					
4. Other.					
FISCAL OFFICER SIGNATURE	DATE				
	03/23/2010				
AGENCY SECRETARY 1	DATE				
APPROVAL/CONCURRENCE	03/23/2010				
DEPARTMENT OF FINANCE PROGRAM BUDGET MANAG	ER DATE				
APPROVAL/CONCURRENCE					

- The signature attests that the agency has completed the STD.399 according to the instructions in SAM sections 6601-6616, and understands the
 impacts of the proposed rulemaking. State boards, offices, or department not under an Agency Secretary must have the form signed by the highest
 ranking official in the organization.
- 2. Finance approval and signature is required when SAM sections 6601-6616 require completion of Fiscal Impact Statement in the STD.399.